"Global outsourcing, leaner supply chains and the frequency of new-product introductions require substantially tighter collaboration and coordination among complex networks of trading partners. In response, corporations are building business processes, organizations and technology portfolios that allow them to manage this complexity and the ever-present uncertainty of supply and demand."

Source: IndustryWeek, 1.1.07

Supply Chain feel more like a Demand Chain?

Meet demand head on with Supply Chain Solutions from InterDyn and Microsoft.

Top-drawer software is only half of the equation. Competent system evaluation, setup, customization, support and training also drive supply chain excellence. Using Microsoft Dynamics™ and Windows SharePoint, InterDyn-Remington Consulting transforms supply chain challenges into smooth-running solutions for mid-sized companies. Founded in 1990, we are part of InterDyn, Microsoft's leading global partner. We specialize in:

Supply Chain Acceptance.

Having a tested Supply Chain partner skilled in setup and user buy-in/training and the right state-of-the-art software go a long way toward gaining trust and lowering internal resistance among employees, partners and suppliers.

Manufacturing Excellence.

Ever-shorter product lifecycles, unpredictable demand, and price erosion require a global supply chain to ensure the right products reach the right customers at the right time.

Distribution and Inventory Profitability.

Intense retail price stress, short product lifecycles, non-traditional distribution methods, and excess inventory threaten profits. Automate critical processes to improve regulation compliance, customer value, responsiveness, and margins.

Contact InterDyn-Remington Consulting today.

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Innovative Solutions. Proven Results.

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Supply Chain feel more like a Demand Chain?

Rigors of handling today's Supply Chain challenges, coupled with ever-increasing competitive and pricing pressures, can tax your systems—and people—to the breaking point.

While most enterprise-grade Supply Chain software works very well, improper choice of solutions, inadequate setup and ineffective integration are typical—sometimes lethal—weak links. Compounding the problem is a user base that resists the software, either because of lack of buy-in, lack of training, or both.

InterDyn-Remington Consulting has specialized in total software system implementation, customization, support and training for nearly two decades. We're not satisfied until you're satisfied—and your bottom line reflects that satisfaction.

Two primary components of our Total Supply Chain integration and operation offerings are Microsoft Dynamics™ and Windows SharePoint Solutions. In tandem with InterDyn expertise in system selection, setup and deployment, these powerful and proven Microsoft tools can help you handle the toughest of Supply Chain challenges and obstacles, including:

Supply Chain Acceptance.

Supply chain technology solutions require enthusiastic adoption to realize full potential. According to the March 19, 2007 issue of *CIO Magazine*, roadblocks to installing supply chain software include: "Gaining trust from your suppliers and partners...Internal resistance to change. If selling supply chain systems is difficult on the outside, it isn't much easier inside. Operations people are accustomed to dealing with phone calls, faxes and hunches scrawled on paper, and will most likely want to keep it that way."

Having a tested Supply Chain partner skilled in setup and user buy-in/training, and the right state-of-the-art software, go a long way toward gaining trust and lowering internal resistance.

Manufacturing Pressures.

Manufacturing's fast pace and global nature demand continual innovation, speed, and agility. Tough challenges include: ever-shorter product lifecycles, unpredictable demand caused in part by a continual stream of new products, and price erosion stemming from fierce worldwide competition. Competing effectively requires a global supply chain to ensure the right products reach the right customers at the right time for a competitive price.

Microsoft Dynamics™ helps manufacturers adopt flexible, changeable business processes, open their operations to trusted partners, and use

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"A new model for merchandising and supply chain management is emerging...the modern supply chain...can help companies differentiate themselves from the competition and achieve greater, sustainable growth."

Source: Supply Chain Management Review, 11.1.06

real-time visibility into suppliers to more effectively meet customer demands and develop products more quickly. You can:

- Manage product life cycles and speed time to market;
- React more quickly to constantly changing customer demands;
- Satisfy users' desires to work with familiar desktop tools to accomplish business activities;
- Foster and create a connected community of users, both within and outside the organization;
- Identify and prioritize areas for internal improvement across the global supply chain;
- Help eliminate waste by integrating manufacturing, sales, financials and HR;
- Facilitate global collaboration to quickly engineer, source, and manufacture new products;
- Improve customer satisfaction through effective after-sales service and support.

"Manufacturers and distributors who have invested in new demand planning systems have benefited not only through improvements in internal operations, but also from the greater collaboration fostered by these technologies. The end results are tighter, more efficient, and more responsive supply chains—and happier customers."

Source: *CIO Magazine*, 3.19.07

Distribution and Inventory Management Pressures.

Distributors face big challenges selling to the fiercely competitive and rapidly evolving retail industry. Intense retail price stress puts downward pressure on distributors and leads to smaller margins. Short product lifecycles add to the pressure on your profits. Traditional distribution methods are being challenged. Distributors cope with too much "dead" warehouse inventory, frequent stock outs and back orders of popular products, and delays in filling and shipping orders to customers.

Tightly integrated software applications can automate critical processes to help you meet compliance regulations, add new value for customers, meet retailers' demands, improve business responsiveness, and increase margins.

Microsoft Dynamics™, along with Microsoft server technologies and productivity solutions, offers tremendous flexibility and scalability to meet today's requirements and allow for substantial future growth and change. You can:

- Adopt flexible and efficient distribution environments;
- Remove wasted activities by integrating sales, warehousing, purchasing, and finance;
- React more quickly to constantly changing customer demands;
- Enable collaborative product availability, engineering specs, and pricing information from supplier to customer;
- Improve customer support by effectively tracking and monitoring customer needs and requests.

About InterDyn-Remington Consulting:

Founded in 1990, InterDyn - Remington Consulting offers a complete and interconnected business management solution for mid-sized companies, and is part of InterDyn, the leading global partner for Microsoft. Our Microsoft Dynamics™ service offerings include business software evaluation, implementation, customization, business process improvement and support.

About Microsoft Supply Chain solutions:

Microsoft Dynamics™ can help you improve innovation and time-to-market by delivering powerful manufacturing, financial, and CRM solutions that support lean business processes, help you manage outsourcing and the supply chain, improve customer service, and achieve a truly interconnected experience. Microsoft Dynamics™ products share a common code set, connect easily into the Microsoft development platform, and are fully compatible with familiar tools such as Microsoft Office.

Windows SharePoint Services is a versatile technology that helps increase the efficiency of business processes, improves team productivity, and gives people access to needed information by connecting across organizational and geographic boundaries. It provides a foundation platform for building Web-based business applications that can flex and scale easily to meet changing and growing needs. Robust administrative controls for managing storage and Web infrastructure give IT departments a cost-effective way to implement and manage a high-performance collaboration environment.

Meet Demand head-on with Supply Chain Solutions from InterDyn-Remington Consulting and Microsoft.

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